



Scholarship Information for Agencies

Eligibility, deadlines and more

Looking to send employees to trainings, but have a tight budget? Apply for a member agency scholarship and support your team and your agency's future.

1. Certified Insurance Counselor (CIC) - One Institute

IA&B member agencies can receive a scholarship for an employee to attend one institute. The CIC Program is the essential tool for agency and company personnel who want to sharpen their skills. It allows insurance professionals to dig deeper into insurance exposures, exclusions, and coverages. Available institutes include:

- Agency Management
- Commercial Casualty
- Commercial Multiline
- Commercial Property
- Insurance Company Operations
- Life & Health
- Personal Lines

Value of Each Scholarship: \$440

Available: Several CIC member agency scholarships will be awarded.

Eligibility: IA&B Member Agency

State: Available in PA, MD, and DE

Completion Note: Agency has 1 year to use from time awarded.

Apply by:

- COB on August 19, 2021, recipients announced on September 17, 2021

2. Certified Insurance Service Representative (CISR) – One Seminar

IA&B member agencies can receive a scholarship for an employee to attend one seminar. The CISR designation programs empowers outstanding individuals to provide exceptional account management and customer service. CISR courses are known for preparing front-line professionals to analyze risks, policies, forms, and claims data and communicate that understanding clearly to their clients, carriers, and colleagues. Available seminars include:

- Agency Operations
- Commercial Casualty I
- Commercial Casualty II
- Commercial Property
- Elements of Risk Management
- Life and Health Essentials
- Miscellaneous Personal Lines
- Personal Auto Exposures
- Personal Residential Property

Value of Full Scholarship: \$200

Available: Several CISR member agency scholarships will be awarded.

Eligibility: IA&B Member Agency

State: Available in PA, MD and DE

Completion Note: Agency has 1 year to use from time awarded.

Apply by:

- COB on August 19, 2021, recipients announced on September 17, 2021

3. CE Webinars

IA&B member agencies can receive a scholarship for employees to use toward any IA&B live webinars.

Value of each Scholarship: Up to \$75

Available: Several scholarships will be awarded.

Eligibility: IA&B Member Agency

State: Available in PA, MD, and DE

Completion Note: Agency has 1 year to use from time awarded.

Apply by:

- COB on August 19, 2021, recipients announced on September 17, 2021

How to Apply

Complete an IA&B Scholarship Application and return to IA&B.

For an individual or agency application:

- Go to IABforME.com/scholarship
- Contact IA&B Event Manager Sue Zvorsky at 800-998-9644, ext. 206 or SueZ@IABforME.com.

Other Notes:

- An agency is eligible to receive one scholarship per category.
- An agency must complete an application for each type of scholarship that it would like to receive.
- Recipients can select the date of IA&B courses.
- IA&B does not cover the cost of any travel-related and hotel expenses.
- Except as provided herein, scholarships have no monetary value.

Questions?

Contact IA&B
Event Manager
Sue Zvorsky
800-998-9644, ext. 206
SueZ@IABforME.com





Agency Scholarship Application

Agency must be an IA&B member to apply.

My agency is applying for the following scholarship (please check one):

- CIC One Institute
- CISR One Seminar
- CE Webinar

Deadlines:

- COB on August 19, 2021, recipients announced on September 17, 2021.

Will the scholarship be used for the agency principal or employees? Principal Employees

Scholarship would be used by (list employee's name): _____

Who should we contact about this scholarship? _____

Cell Phone (_____) _____ - _____ Work Phone (_____) _____ - _____

Work Email _____

Agency Name _____ Agency Years in Business _____

Agency Address _____

City _____ State _____ Zip Code _____

Provide 3 examples of agency volunteering or community involvement:

Organization _____ Activity _____ Date _____

Organization _____ Activity _____ Date _____

Organization _____ Activity _____ Date _____

How did you hear about the IA&B scholarships? _____

How will this scholarship benefit your agency? (50 words or less)

Number of Agency Employees (full & part time) _____

Send Application & Letter of Recommendation:

To IA&B Event Manager Sue Zvorsky at:

- Email: SueZ@IABforME.com
- Mail: IA&B, c/o Sue Zvorsky, Scholarship Application, 5050 Ritter Road, Mechanicsburg, PA 17055

Other Notes:

- Due to Covid-19, IA&B is only offering online courses. Scholarships apply to online.
- Recipients can select the location and date of IA&B courses.
- IA&B does not cover the cost of any travel related expenses or hotel.
- Except as provided herein, scholarships have no monetary value.
- Recipients can select online or in-person (if available), location and date of IA&B courses.
- Please read *Scholarship Information for Individuals* for eligibility and other guidelines.

Questions?

Contact IA&B
Event Manager
Sue Zvorsky
800-998-9644, ext. 206
SueZ@IABforME.com

